

## Message Text

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ORIGIN EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 INR-10 DODE-00  
NSAE-00 USIA-06 TRSE-00 SOE-02 DOE-15 CIAE-00  
SP-02 ACDA-12 /068 R

DRAFTED BY EA/PRCM:SSHALLFORD:JO  
APPROVED BY EA/PRCM:HETTHAYER  
EB/ITP/EWT:AJREICHENBACH (DRAFT)  
-----008947 280430Z /64

R 272337Z MAR 78  
FM SECSTATE WASHDC  
TO USLO PEKING  
INFO AMCONSUL HONG KONG

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E.O. 11652: GDS

TAGS: ESTC. CH, US

SUBJECT: IBM VISITATION TO SHENYANG BLOWER WORKS

1. IN RELATING OUTCOME OF THE LAST ROUND OF IBM-PRC NEGOTIATIONS REGARDING IBM VISITATION RIGHTS UNDER ITS SHENYANG BLOWER WORKS CONTRACT, IBM EXECUTIVE AL JOSEPHS STATED THAT THE CHINESE OFFERED TO HONOR ANY IBM REQUEST TO VISIT ITS EQUIPMENT FOR AN INDETERMINATE AMOUNT OF TIME. THE CHINESE VERBAL AGREEMENT WAS MADE IN DIRECT RESPONSE TO IBM'S REFERENCE TO QUARTERLY VISITATION REQUIREMENTS FOR AN ADDITIONAL FOUR YEARS UNDER THE CONDITIONS OF COCOM NOT 12. PREDICTABLY, THEY REFUSED TO COMMIT THEMSELVES IN WRITING, MAINTAINING THAT SUCH AGREEMENT IS SIMPLE RECOGNITION OF THEIR NEED FOR IBM ASSISTANCE FOR AN INDETERMINATE PERIOD IN SERVICING AND OPERATING THE EQUIPMENT.

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2. THIS STRIKES US AS A NEW WRINKLE IN CHINESE EFFORTS TO COPE WITH COCOM SAFEGUARDS WITHOUT ACCORDING THEM FORMAL RECOGNITION. WE WOULD APPRECIATE USLO'S COMMENTS ON WHETHER THIS APPEARS TO BE A DEPARTURE FROM PAST CHINESE PRACTICE WITH US OR OTHER FOREIGN COMPANIES. VANCE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMPUTERS, VISITS, CONSULTANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 mar 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE078857  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SSHALLFORD:JO  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780133-1107  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780321/aaaaaror.tel  
**Line Count:** 60  
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**Litigation Codes:**  
**Litigation History:**  
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**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 11 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3192543  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IBM VISITATION TO SHENYANG BLOWER WORKS  
**TAGS:** ESTC, CH, US, IBM  
**To:** PEKING  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014